



Pricing & Commercial Model

SBC-AutoOps · design-partner briefing

METAVENTIONS AI

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Priced below the cost of a single caught misconfiguration.



Priced below one caught incident

The fee sits well under what a single misconfiguration costs you to find and fix. That is the whole pricing logic.

\$5.6-9K

per minute · telecom outage

\$1M+

one 4-hour voice outage

< 1

incident pays for years

Floor: a slipped misconfig (one-way audio, failed TLS) burns a half-day to days of engineer time (\$80-120/hr). Ceiling: if it takes voice down, the rates above. At \$49-74 per SBC / month, the tool is a rounding error against either, caught before a packet is sent.



Per-SBC monthly

The recommended model, matching how you price for clients. Continuous validation, not a one-off audit.

VALIDATE

\$49

per SBC / month

Continuous validation
Teams DR readiness
HA drift detection
Pass/block reports + dashboard

SECURITY ADD-ON

+\$25

per SBC / month

Pentest-style config checks
Run on a cadence
The proactive feature you asked for

FULLY COVERED

\$74

per SBC / month

Validate + Security
Everything, one line item
Best per-SBC value



Integrator platform plan

If SoftwareONE runs it across the estate internally. The volume path.

SOFTWAREONE PLATFORM

\$499 / month flat, up to 25 SBCs, then \$20 / SBC beyond

All tiers included · multiple dashboard seats · SoftwareONE-branded sample reports · 50+ SBCs:
custom (the channel play across ES / IT / FR / PT).



Resell into client SOWs

Bill it as a line item in your scopes of work, customer-facing.

\$250

one-time pre-flight assessment (pre-sales /
migration)

\$150

recurring security assessment (6-month or on-
demand)

A named, recurring pre-deploy control in your audited change procedure. Controls do not churn.



The offer for you, now

Free during the design partnership

plus locked founder pricing: 50% off Year 1 at general availability.

In return: your feedback, and where possible one sanitized AudioCodes config so we tune the tool to your real environment.

One number to react to. Two paths to scale. One easy yes.



How to choose

Lead with per-SBC monthly, the integrator flat plan is the volume path, the design-partner offer is free today.

Most clients

Per-SBC monthly: \$49 + \$25 security = \$74 fully covered

You run it internally

Integrator platform: \$499/mo up to 25 SBCs, then \$20/SBC

Billed to your clients

Resell: \$250 pre-flight, \$150 recurring

Right now

Design partner: free + 50% off Year 1 at GA